



Operating statement 2024

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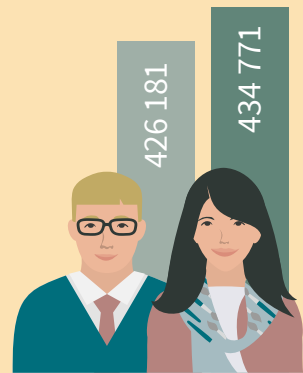
**As the market leader, we shape
occupational pension provision
together with our customers –
simply, digitally, and personally!**

Facts & Figures

2023

2024

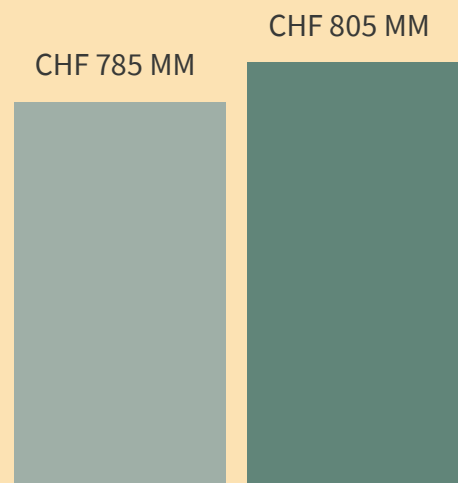
Active insured persons

+2%

Allocation to surplus fund

CHF 103 million

Gross premiums written

+2.5%

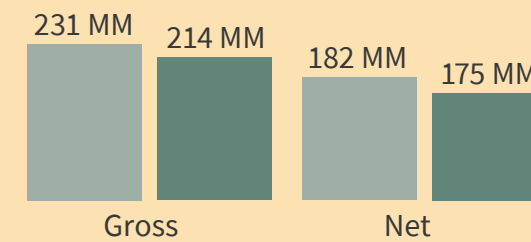
Operating result

0%

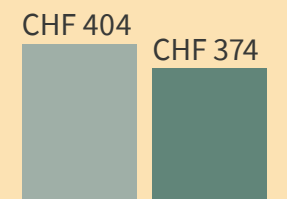
Minimum distribution ratio in 2024

90.5%

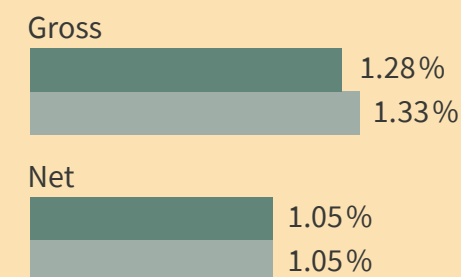
Investment income



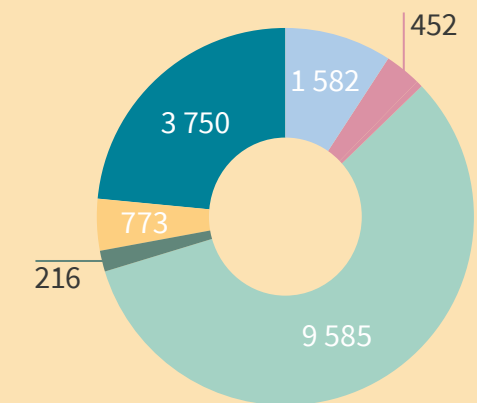
Operating expense per active insured person

-7.4%

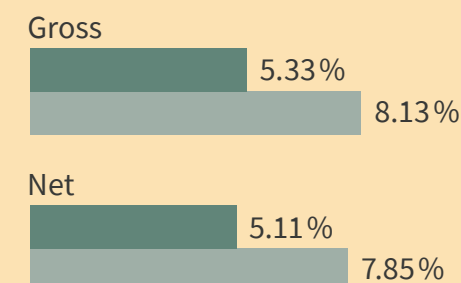
Total return on book values



Investments in 2024



Market value performance



- Land & buildings
- Equities & fund units
- Derivatives (net)
- Fixed-interest securities
- Hedge funds
- Private equity
- Other investments

Monetary amounts in CHF millions

Operating statement 2024

Key data

	2024	2023
Existing customer base at end of accounting year	571 836	568 068
Number of active insured persons	434 771	426 181
Number of persons with full-value insurance	322	340
Number of other active insured persons	434 449	425 841
Number of pension recipients	60 171	60 790
Number of vested benefits policies	76 895	81 097

Interest and conversion rates	Mandatory benefits	Extra-mandatory benefits	Mandatory benefits	Extra-mandatory benefits
Effective interest rate including surplus participation	1.25 %	0.00 %	1.00 %	0.00 %
Interest rate applied to retirement assets	1.25 %	0.00 %	1.00 %	0.00 %
Pension conversion rate for men retiring at age 65	6.80 %	5.00 %	6.80 %	5.00 %
Pension conversion rate for women retiring at age 64	6.80 %	4.88 %	6.80 %	4.88 %
Technical interest rate for valuation of the pension liabilities	0.55 %		0.55 %	

	Total in millions	per capita	Total in millions	per capita
Total cost premium	175	305	177	311
Active insured persons	175	402	177	414
Vested benefits policies / per policy	0	0	0	0
Other cost premiums	0	0	0	0

Total operating expense	199	348	208	367
Operating expense ex pension recipients	167		177	
Active insured persons	163	374	172	404
Vested benefits policies	4	54	4	54
Operating expense for other cost units	0		0	
Operating expense for pension recipients	33		32	
Pension recipients	33	540	32	526

Monetary amounts in CHF

Income statement

Income	2024	2023
Retirement credits	3	3
Individual deposits due to start of employment, purchases, PHO or divorce	2	0
Retirement assets brought in connection with contract transfers	1	0
Deposits for retirement and survivors' pensions	16	18
Deposits for disability pensions and disabled person's child's pensions	48	55
Deposits for vested benefits policies	0	0
Savings premiums	70	77
Risk premiums	561	531
Cost premiums	175	177
Gross premiums written	805	785
Gross investment income	214	231
Direct investment income	376	353
Cash and cash equivalents	0	1
Bonds	121	122
Properties	79	77
Mortgages	53	50
Other investments	122	103
Result from disposals	45	135
Balance from write-ups and write-downs	- 146	- 203
Currency result	- 56	- 52
Interest expense	- 4	- 2
Asset management costs	- 40	- 49
Net investment income	175	182
Other income	9	11
Reinsurance result	10	- 10
Income	999	967

Expenditure	2024	2023
Benefits on retirement	670	695
Pension benefits	617	634
Lump-sum benefits	53	61
Death and disability benefits	517	492
Pension benefits	405	383
Lump-sum benefits	112	108
Individual lump-sum benefits (vested benefits, PHO, divorce, VBP)	42	53
Surrender values from contract terminations	26	42
Benefit processing expenses	33	32
Benefits	1 288	1 314
Retirement assets	- 9	- 19
Provision for future conversion rate losses	- 3	- 1
Actuarial reserves for current retirement and survivors' pensions	- 444	- 406
Actuarial reserves for current disability pensions and disabled person's child's pensions	81	36
Actuarial reserves for vested benefits policies	- 84	- 104
Actuarial reserves for other coverages	0	0
Strengthening of actuarial reserves for annuity capital and vested benefits policies	- 146	- 185
Provision for insurance cases which have occurred but have not yet been settled	- 49	11
Fluctuation and interest guarantee provisions	0	56
Cost-of-living provisions	- 4	- 23
Other technical provisions	- 3	- 60
Change in technical provisions	- 660	- 694
Allocation to surplus fund	103	70
Change in unearned premium reserves	0	0
Acquisition and administrative expenses	172	183
Other expenses	8	7
Operating result	88	88
Expenditure	999	967

Monetary amounts in CHF millions

Balance sheet: key figures

Asset items	2024		2023	
Cash and cash equivalents, time deposits	- 84	- 0.5 %	- 51	- 0.3 %
Bonds in Swiss francs	8 898	54.4 %	9 203	54.0 %
Bonds in foreign currencies	688	4.2 %	869	5.1 %
Properties	1 582	9.7 %	1 596	9.4 %
Mortgages	3 037	18.6 %	3 090	18.1 %
Equities and participating interests	278	1.7 %	266	1.6 %
Alternative investments	988	6.0 %	968	5.7 %
Investment fund units	174	1.1 %	173	1.0 %
Net credit balances from derivative financial instruments	- 5	0.0 %	17	0.1 %
Other investments	796	4.9 %	903	5.3 %
Total investments	16 352	100.0 %	17 033	100.0 %
Liabilities from derivative financial instruments	118		124	
Other assets	354		372	
Ceded reinsurance	56		38	
Total net assets	16 879		17 567	
Liability items				
Retirement assets	63	0.4 %	72	0.4 %
of which mandatory benefits	47		54	
of which extra-mandatory benefits	15		18	
Provision for future pension conversion rate losses	9	0.1 %	12	0.1 %
of which mandatory benefits	4		5	
of which extra-mandatory benefits	5		7	
Actuarial reserves for current retirement and survivors' pensions	10 004	61.8 %	10 448	62.0 %
of which mandatory benefits	6 175		5 889	
of which extra-mandatory benefits	3 829		4 560	
Actuarial reserves for current disability pensions and disabled person's child's pensions	1 494	9.2 %	1 412	8.4 %
of which mandatory benefits	515		506	
of which extra-mandatory benefits	978		906	
Actuarial reserves for vested benefits policies	898	5.5 %	982	5.8 %
Strengthening of actuarial reserves	2 452	15.1 %	2 598	15.4 %
Provision for insurance cases which have occurred but have not yet been settled	274	1.7 %	322	1.9 %
Provisions for interest guarantees, claims fluctuations, and value fluctuations	613	3.8 %	613	3.6 %
Other technical provisions	59	0.4 %	62	0.4 %
Cost-of-living provisions	327	2.0 %	331	2.0 %
Technical provisions	16 192	100.0 %	16 852	100.0 %
Surplus fund	201		159	
Unearned premium reserves	0	0.0 %	0	0.0 %
Credited surplus portions	0	0.0 %	0	0.0 %
Other liabilities	487		556	
Total net assets	16 879		17 567	

Monetary amounts in CHF millions

Investments

Investments	2024		2023	
	Book value	Market value	Book value	Market value
Real property and buildings	1582	2107	1596	2125
Shares in real estate companies	0	0	0	0
Shares in associated companies	0	0	0	0
Participations	0	0	0	0
Equities and units in investment funds	452	586	439	495
Own equities	0	0	0	0
Fixed-interest securities	9 585	10 449	10 071	10 384
Hedge funds	216	244	165	218
Private equity	773	851	802	871
Net credit balances from derivative financial instruments	- 5	- 5	17	17
Other investments	3750	3814	3942	3870
Total investments	16 352	18 047	17 033	17 982
Valuation reserves at the end of the accounting year		1695		949
Change in valuation reserves compared to previous year		746		1205
	Market value	Share	Market value	Share
Market value of investments	18 047	100.0 %	17 982	100.0 %
Direct investments	16 721	92.6 %	16 683	92.8 %
Single- and multi-level collective investments	1149	6.4 %	943	5.2 %
Non-cost-transparent investments	178	1.0 %	356	2.0 %

Monetary amounts in CHF millions

Trend of return on investments	2024	2023
Direct income from investments	376	353
Other investment income	- 161	- 122
Result from disposals	45	135
Balance from write-ups and write-downs	- 146	- 203
Currency result	- 56	- 52
Interest expense	- 4	- 2
Investment income, gross	214	231
Asset management costs	- 40	- 49
Investment income, net	175	182
Asset management without real estate maintenance	- 40	- 49
Maintenance and servicing of real estate*	- 16	- 23
Total asset management costs	- 56	- 71

Geldwerte in CHF Mio.

* The costs of maintenance and servicing of real estate are offset in the income statement directly against real estate income (net view).

Return and performance	2024		2023	
	Gross	Net	Gross	Net
Total return on book values	1.28 %	1.05 %	1.33 %	1.05 %
Market value performance	5.33 %	5.11 %	8.13 %	7.85 %

Asset management costs	2024	2023
Direct investments	- 36	- 44
Single- and multi-level collective investments	- 10	- 16
TER costs	- 46	- 61
TTC costs	- 1	- 2
SC costs	- 10	- 9
Asset management costs (gross)	- 57	- 72
Capitalized costs	1	1
Maintenance and servicing costs for properties	16	23
Asset management costs (net)	- 40	- 49

Monetary amounts in CHF millions

TER costs: Costs of administration and management (internal and external)
TTC costs: Transaction costs
SC costs: Costs that cannot be allocated to individual investments

Minimum distribution ratio (MDR)

	2024		2023	
	Subject to MDR	Not subject to MDR	Subject to MDR	Not subject to MDR
Sum of income components	881	28	862	28
Saving process (income from investments)	175	0	182	0
Risk process (risk premiums)	532	28	503	28
Cost process (cost premiums)	175	0	177	0
Total expenditure	- 620	- 21	- 600	- 12
Saving process (mainly technical interest)	- 57	0	- 29	0
Risk process (mainly death and disability benefits)	- 395	- 23	- 395	- 16
Cost process (mainly administrative costs)	- 169	2	- 176	5
Gross result, operating statement	261	7	261	17
Change in technical provisions in the saving process	3	0	- 55	0
Longevity risk	0	0	0	0
Gaps in coverage on conversion into pensions	3	0	1	0
Interest guarantees	0	0	0	0
Reversal of cost-of-living provisions in favor of strengthening measures	0	0	0	0
Fluctuations in value of investments	0	0	- 56	0
Change in technical provisions in the risk process	- 84	2	- 62	- 3
Insurance cases reported but not yet settled	- 84	2	- 62	- 3
Insurance cases which have occurred but have not yet been reported	0	0	0	0
Fluctuations in claims	0	0	0	0
Rate adjustments and rate restructuring	0	0	0	0
Total change in technical provisions	- 80	2	- 117	- 3
Cost of raising additional risk capital	0	0	0	0
Allocation to surplus fund	- 97	- 6	- 63	- 7
Result, operating statement	84	4	81	6
Distribution ratio	90.5%	86.6%	90.6%	77.0%

Recapitulation of the operating result				
Share of business subject to MDR	84		81	
Share of total income as %	9.5%		9.4%	
Share of business not subject to MDR		4		6
Share of total income as %		13.4%		23.0%
Operating result	88		88	
Share of total income as %	9.6%		9.9%	
Surplus fund	194	7	154	5

Monetary amounts in CHF millions

		2024	2023
Saving process	Income from investments	175	182
Risk process	Premium income from death and disability insurance	532	503
Cost process	Premium income for operations and service	175	177
Sum of income components		881	862
At least 90 % of the income components go to insured persons in the form of benefits.		90.5 %	90.6 %
Use for the following benefits for insured persons:			
1. Interest on retirement assets of insured persons and conversion losses	- 57	Total - 620	- 29
2. Benefits in the event of disability and death	- 395		- 395
3. Administration, operations, and service	- 169		- 176
Formation of reserves for future benefits for insured persons			
1. Longevity	0	Total - 80	0
2. Gap in coverage on conversion into pensions	3		1
3. Interest guarantees due to persistent low interest rate phase	0		0
4. Reversal of cost-of-living provisions in favor of strengthening measures	0		0
5. Fluctuations in value of investments	0		- 56
6. Expected benefit cases due to disability	- 84		- 62
Allocation to surplus fund to be used for insured persons		- 97	- 63
Total benefits allocated to insured persons		- 797	- 781
The profits of life insurers are limited by law and cannot exceed 10 % of the income components.		9.5 %	9.4 %
Operating result for AXA Life Ltd from business subject to MDR (gross before tax)		84	81

Geldwerte in CHF Mio.

Risk process and surplus fund

Risk process	2024	2023	2022	2021
Risk premiums	532	503	465	404
Risk benefits	- 395	- 395	- 298	- 308
Provisions for expected disability (IV) cases	- 84	- 62	- 79	- 2
Result of risk process	54	46	88	94

Surplus fund	2024	2023
As at end of previous year	159	171
Distribution to occupational benefits institutions (allocation of surpluses)	- 61	- 82
Surplus participation, current year (allocation of surpluses)	103	70
Withdrawal to cover the operating shortfall	0	0
Valuation adjustment	0	0
As at end of accounting year	201	159
of which tied assets	111	100
of which free assets	90	59

Monetary amounts in CHF millions

Cost-of-living provisions and operating expense

Cost-of-living provisions	2024	2023
As at end of previous year	331	354
Cost-of-living premiums, gross	5	5
Cost expenses	- 3	- 3
Expenditure for COL increases in risk pensions	- 6	- 25
Reversal in favor of strengthening measures as per Art. 149 para. 1 letter a	0	0
Reversal in favor of surplus fund	0	0
Formation of additional cost-of-living provisions	0	0
As at end of accounting year	327	331

Monetary amounts in CHF millions

Operating expense	2024		2023	
Commission paid to sales force	34		44	
Commission paid to brokers	32		31	
Other acquisition costs	16		14	
Acquisition costs	82	41.1 %	89	42.9 %
Benefit processing expenses	33	16.3 %	32	15.3 %
Marketing and advertising expenses	2	1.1 %	2	0.8 %
Other expenses for general administration	88	44.1 %	92	43.9 %
Reinsurers' share in operating expense	- 5	- 2.7 %	- 6	- 2.9 %
Total net operating expense	199	100.0 %	208	100.0 %
Costs of asset management without real estate maintenance	40		49	
Capitalized costs	1		1	
Costs of maintenance and servicing of real estate*	16		23	
Costs of asset management with real estate maintenance	57		72	

Monetary amounts in CHF millions

* The costs of maintenance and servicing of real estate are offset in the income statement directly against real estate income (net view).

